





A guide to our guest-recognition programmes

Each of our Fairmont, Raffles and Swissôtel hotel brands offers its own distinct guest-recognition and loyalty programme, with exclusive benefits and services. This document is a quick guide to the benefits, shared benefits and enrolment process for our programmes.

For complete terms and conditions, please visit each programme's website:

- Fairmont President's Club (www.fairmont.com/fpc)
- Raffles Ambassadors (www.rafflesambassadors.com)
- Swissôtel Circle (www.swissotelcircle.com)

Note: All benefits are subject to change.



2011 BENEFITS	AMBASSADORS*	PREMIER*
Master concierge and reservations number	•	•
Guaranteed room availability		
(with 48-hour notice)	•	
Flexible, 24-hour check-in	•	
Room upgrade to next available category		
(upon availability)	•	
Complimentary breakfast	•	
Complimentary pressing	•	•
Complimentary in-room		
high-speed Internet access	•	•
Complimentary non-alcoholic drinks		
from the Resident's bar during stay	•	•
Priority reservations at all restaurants		
(guaranteed table with 24-hour notice)	•	
Complimentary local calls and no service		
charge on toll-free calls	•	•
Complimentary health-club access		
(excludes spas)	•	•
15% discount at Raffles Stores	•	•
10% off Raffles Amrita Spa treatments	•	•
Exclusive invitations to		
once-in-a-lifetime Raffles events	•	

www.rafflesambassadors.com

QUALIFICATION AND ENROLMENT

Raffles Ambassadors and Raffles Premier membership levels/qualification

Raffles Ambassadors membership is by invitation only, through:

- Partner initiatives, GMs, corporate office
- Spend criteria within 24-month rolling calendar (8 stays/20 nights/US\$10,000, subject to GM approval)
- Company owners
- · Residence owners

Raffles Premier membership is by invitation only, through:

- Partner initiatives, GMs, corporate office
- Spend criteria within 24-month rolling calendar (4 stays/10 nights/US\$5,000, subject to GM approval)

Raffles Ambassadors and Raffles Premier qualification process Re-qualification will be based on a 24-month period after membership has been granted.

Raffles Ambassadors and Raffles Premier enrolment process Membership is by invitation only.

CROSS-BENEFITS

Benefits at Raffles Hotels & Resorts awarded to Fairmont President's Club Premier and Platinum members and Swissôtel Circle Elevà and Zenit members

- Room-night credit towards membership-status renewal (Elevà members only)
- Personalized room preferences honoured
- Complimentary local calls and no service charge on toll-free calls
- Complimentary health-club access (excludes spas)
- 15% discount at Raffles Stores
- Complimentary room delivery of daily national newspaper
- 10% off Raffles Amrita Spa treatments

^{*} Raffles Ambassadors and Raffles Premier memberships are by invitation only.

swissôtel circle

2011 BENEFITS	ZENIT	ELEVÀ	INIZIA
Personalized room preferences	•	•	•
Pre-registration and			
dedicated check-in counter	•	•	•
Priority wait-list status	•	•	•
Complimentary access to			
Spa & Sport facilities ¹	•	•	•
20% discount on			
treatments at selected Spa & Sport facilities ¹			
Exclusive member offers	_	_	_
and partner promotions	•	•	•
Complimentary daily			
newspaper	•	•	•
Welcome amenities	•	•	•
Complimentary Internet			
access during your stay	•	•	
Complimentary local			
phone calls	•	•	
Guaranteed room availability			
(with 48-hour notice) ²	•	•	
Early check-in/late checkout ³	•	•	
Complimentary daily breakfast	•	•	
Access to Swiss			
Executive Club ¹	•	•	
Receive stay credits and			
benefits at Raffles Hotels &			
Resorts and Fairmont Hotels & Resorts	•	•	
Complimentary upgrades ³	•		
Access to dedicated VIP			
member service	•		
Invitations to exclusive			
Swissôtel Circle events	•		
Advantage Awards ⁴		•	•
Premier Awards ⁵	•	•	
Zenit Awards ⁶	•		
Partner card	•		

www.swissotelcircle.com

- ¹ Applicable at select hotels
- Some restricted dates apply. For more information, visit www.swissotelcircle.com/benefits
- 3 Subject to availability.
- ⁴ Each Advantage Award entitles the Inizia Lifetime or Elevà member to one of the following:
- A complimentary room upgrade for two consecutive nights during one stay
 Two complimentary breakfasts per stay (either one breakfast for two people or two breakfasts for one person)
- One 24-hour period of complimentary Internet access (non-cumulative)
 ⁵ Each Premier Award entitles the Eleva or Zenit member to one of the following:
- · A complimentary room at any Swissôtel worldwide
- A three-course dinner for two people, with a bottle of house wine, in any participating Swissôtel restaurant (or through in-room dining options)
- ⁶ Each Zenit Award entitles the Zenit member to a complimentary weekend stay in a suite at any Swissôtel worldwide.

QUALIFICATION AND ENROLMENT

Swissôtel Circle membership levels/qualification

- Inizia Online membership: No stays required; entry is complimentary (guests are given online number only; no card); membership valid for 12 months
- Inizia Lifetime membership: Guest must book minimum of 5 nights within 12-month period to receive a card; membership valid for life
- Elevà membership: Pending qualification; guest must book minimum of 20 nights within 12-month period
- Zenit membership: Pending qualification; guest must book minimum of 60 nights at two or more hotels within 12-month period

Swissôtel Circle qualification process

- Inizia: No re-qualification required
- Elevà: Membership valid for 24 months; re-qualification based on meeting tier criteria in 12-month period (within 24 months, must book 20 nights in 12-month period)
- Zenit: Membership valid for 24 months; re-qualification based on meeting tier criteria in 12-month period (within 24 months, must book 60 nights at two or more hotels in 12-month period)

Swissôtel Circle enrolment process

- Online at www.swissotelcircle.com
- At any Swissôtel hotel or resort
- By calling the FRHI Global Reservation Centre

CROSS-BENEFITS

Benefits at Swissôtel Hotels & Resorts awarded to Fairmont President's Club Premier and Platinum members and Raffles Ambassadors

- Room-night credit towards membership-status renewal (Fairmont President's Club members only)
- Personalized room preferences honoured
- Complimentary local calls and no service charge on toll-free calls
- Complimentary health-club access (excludes spas)
- · Complimentary room delivery of daily national newspaper
- VIP welcome amenity



2011 BENEFITS ¹	PLATINUM	PREMIER	CLUB
Private reception desk,			
offering express check-in			
and checkout	•	•	•
Personalized room-			
preferences profile	•	•	•
Exclusive member services			
(includes dedicated			
reservation line and			
online personal profile)	•	•	•
Complimentary in-room			
high-speed Internet access	•	•	•
Complimentary local calls			
and no service charge			
on toll-free calls	•	•	•
Complimentary health-club			
access (excludes spas)	•	•	•
Complimentary shoeshine			
(city-centre hotels)	•	•	•
Daily room delivery of local			
or national newspaper	•	•	•
Airline miles ² per stay on			
qualifying rates	1,000	750	500
Complimentary use of			
TaylorMade golf clubs at			
select hotels	•	•	•
Savings on Willow Stream			
Spa treatments and products	10%	10%	10%
Savings at			
Fairmont Stores ³	15%	15%	15%
Savings at The Fairmont			
Music Store ⁴	15%	15%	15%
Fairmont Fit (in-room			
delivery of adidas® shoes			
and apparel, yoga mats,			
stretch bands and			
MP3 player) ⁵	•	•	•
Travel amenity kit			
(nominal fee)	•	•	•
Fairmont Moments (exclusive			
vacation experiences)	•	•	•

2011 BENEFITS	PLATINUM	PREMIER	CLUB
Great Rates—Great Dates			
(exclusive savings on			
Fairmont getaways)	•	•	•
Complimentary access to			
BMW bikes at Canadian			
hotels and resorts ⁶	•	•	•
Complimentary room upgrades ⁷	2	1	
Complimentary suite upgrades ⁷	2	1	
Fairmont dining certificates			
(lunch and dinner) or Willow			
Stream Spa certificates ⁷	US\$100	US\$50	
Two-for-one rounds of golf at			
select Fairmont golf resorts	•	•	
Personalized membership kit,			
with card and luggage tags	•	•	
Exclusive concierge			
reservation service	•	•	
Receive stay credits and			
benefits at Raffles Hotels & Resorts and Swissôtel			
Hotels & Resorts	•	•	
Complimentary night ⁷	1		
Complimentary third night on			
a three-night stay ⁷		1	
Priority wait-list status		•	
Guaranteed room access ⁸	•		
Stay More Nights. Earn More			
Complimentary Nights ⁹	•		
Guaranteed early			
arrival/late checkout	•		
Personalized welcome amenity	•		
Turndown service	•		

www.fairmont.com/fpc

<sup>The membership qualifying period is calendar year January 1, 2011—December 31, 2011.

Visit www.fairmont.com/fpc/memberbenefits for participating airlines.
A maximum discount of US\$1,000, not valid at www.fairmontstore.com.

Visit www.fairmontmusicstore.com to download the latest songs from EMI artists. Available only in North America.

S10 service fee per stay for use of adidas® shoes and apparel, yoga mats, stretch bands and MP3 player for Club members.
Complimentary for Premier and Platinum members.
Based on availability and may not be reserved in advance of arrival at the hotel.

Cettificates only available if tier status is achieved within previous calendar year (January 1—December 31, 2010).

Guaranteed room access (last-minute reservation requests with 72-hour notice even on sold-out dates—city-centre hotels only).

Receive a complimentary night for every 10th additional night stayed beyond Platinum room-night tier criteria (30 nights).</sup>



QUALIFICATION AND ENROLMENT

Fairmont President's Club membership levels/qualification

- Club membership: No stay requirement; entry is complimentary
- Premier membership: Guest must have at least 5 stays or 10 nights in calendar year
- Platinum membership: Guest must have at least 10 stays or 30 nights in calendar year

Fairmont President's Club qualification process

Based on a calendar year. At the start of the programme year (March 1), members are advised of their benefit entitlement, based on stays/room nights achieved during the previous calendar year. For example, if a member had 10 stays during the 2011 calendar year, his/her status in 2012 would be Platinum.

Fairmont President's Club enrolment process

- · Online at www.fairmont.com
- By visiting the Fairmont President's Club desk at any hotel or resort
- By calling the FRHI Global Reservation Centre

CROSS-BENEFITS

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- Room-night credit towards membership-status renewal (Swissôtel Circle Elevà members only)
- Personalized room preferences honoured
- Complimentary local calls and no service charge on toll-free calls
- Complimentary health-club access (excludes spas)
- 15% discount at Fairmont Stores
- Complimentary room delivery of daily national newspaper
- 10% off Willow Stream Spa treatments
- Complimentary use of TaylorMade golf clubs at select city hotels
- VIP welcome amenity