

Citi Procure to Pay

A suite of flexible payables and supply chain solutions

Many organizations are studying their payables and payments processes in search of opportunities to improve their performance and increase the health of their financial supply chains. Citi Procure to Pay can help your organization to navigate the complexities of their payables environment by providing the advice, supporting services and payment tools to help organizations reach their business goals.

What Is Citi Procure to Pay?

Citi Procure to Pay is a set of analytics, tools and solutions that help buying organizations and their suppliers manage the payables financial supply chain. Citi Procure to Pay uses powerful analytic engines to help buying organizations drive improved process, payment and Working Capital results. Citi's market knowledge and solutions help organizations and their suppliers achieve lower costs, improved controls, increased returns and optimized Working Capital.

Citi Procure to Pay – Three Stages of Insight

Citi Procure to Pay is a three-phase process, managed by your partners at Citi:

- Stage One: Analyze and Understand
- Stage Two: Advise and Recommend
- Stage Three: Execute and Deliver

In the first stage, Citi will work with you and your organization's data to understand and evaluate your current process and goals. In the second stage, the results of the evaluation are used to recommend changes to your payables and payment strategy that



will optimize both your processes and your Working Capital. In the third stage, the Citi team brings the appropriate payment solutions and upstream partners to the table to help make the necessary changes that will drive success to your organization and suppliers.

Your Needs. Citi Solutions.

Citi provides world-class systems for our clients and their suppliers' Payment, Working Capital and reconciliation needs. By bringing these tools together with the knowledge, analytics and advice in the upstream management of the Purchase Order, Invoice and Approval process, Citi's Procure to Pay solution allows your corporation to automate inefficient activities across the full "order-to-pay" cycle.

Benefits at a Glance

- Provides world-class payables analytic capabilities
- Decreases accounts payable costs and reduces cycle time
- Increases visibility, audits and controls across your financial supply chain
- Integrates global payment, supplier financing and card solutions
- Enhances supplier enablement tools to drive adoption and success

Solutions to Address Your Needs

Citi's suite of payables tools can be used individually to address specific needs or in combination to address your Procure to Pay process holistically.

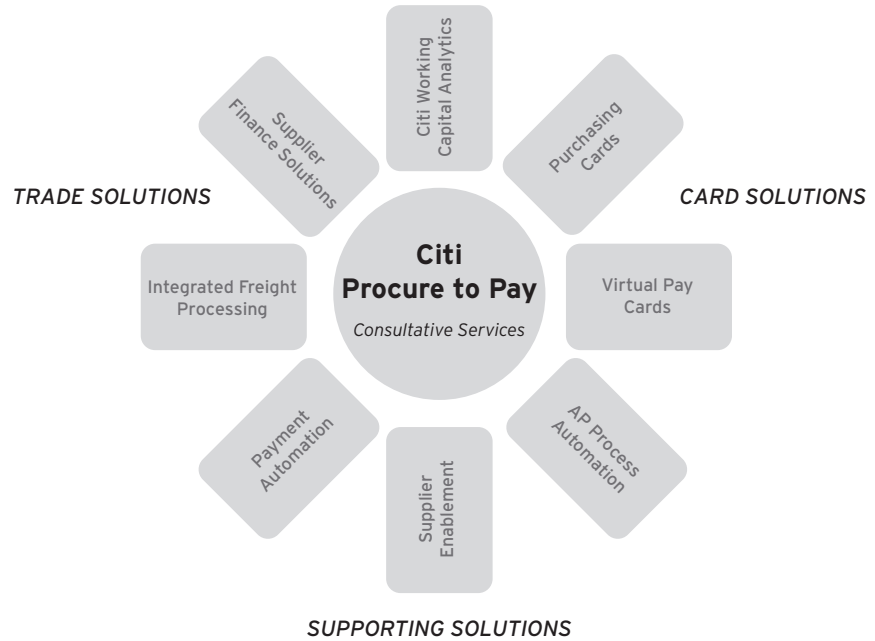
Citi Working Capital Analytics (CWCA) – Proprietary analytics that use your payment data flows and supplier profiles to identify improvement opportunities in Working Capital Management, Payment Automation and Payable Strategy.

Purchasing Cards – Citi Cards can be used for many procurement expenses, helping organizations streamline their purchasing and payment processes to improve operational efficiencies and save money.

Virtual Pay Cards – Citi offers a variety of highly secure AP settlement cards, allowing clients to gain the benefits of cards settling for approved supplier payments.

Accounts Payable (AP) Process Automation – Organizations can reduce invoice processing costs and accounts payable cycle times by working with Citi to examine their current processes and move to a more effective payables process. Citi assists clients in managing invoicing, workflow and payment as well as additional AP needs.

Supplier Enablement – The Citi Procure to Pay team will leverage industry best-in-class processes for enabling suppliers across the entire payables suite of solutions. Citi understands that success in any payables solution is achievable only through supplier participation.



Payment Automation – Citi provides value for all your payments including migrating to end-to-end electronic payment solutions with multiple payment options including ACH and Purchasing Card.

Citi Integrated Freight Processing – Is a business-to-business payment network that leverages the Syncada platform and specializes in the complicated transportation and freight payment market.

Supplier Finance Solutions – Leverage Citi's Supply Chain Finance family of products to assist in ensuring the viability of your supply chain, Payables Working Capital, Discount Management and Days Payable Outstanding strategies.

With the option to choose all of our Procure to Pay services or just those that fit your needs, you get to choose a customized solution that's best for you.

Why Citi?

When you choose Citi for your accounts payable needs, you gain a global partner who understands both the market and the way you do business. As a leader in the accounts payable space, Citi is not aligned to any one provider solution but can bring multiple solutions to organizations that are specific to their needs. Citi's world-class payables tools and expertise provide solutions that will streamline the financial supply chain and provide value-added services to our clients.

For more information about Citi Procure to Pay, please contact your Citi representative.

Global Transaction Services
www.transactionsservices.citi.com

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